

Decision \_\_\_\_\_

**BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF CALIFORNIA**

Order Instituting Rulemaking to Examine the  
Commission's Future Energy Efficiency Policies,  
Administration and Programs.

Rulemaking 01-08-028  
(Filed August 23, 2001)

**SECOND INTERIM OPINION SELECTING 2002-03  
LOCAL ENERGY EFFICIENCY PROGRAMS**

**I. Introduction**

In this interim decision, we award local energy efficiency funding for 2002-03 to several programs not addressed in Decision (D.) 02-05-046. With the exception of one program, sponsored by the Efficiency Services Group, a subsidiary of Portland General Electric, which is in turn a subsidiary of the Enron Corporation, we fund all programs tentatively selected in the Administrative Law Judge's draft decision on the matter. We fund the following programs in this decision:

<b>Energy Division Proposal Reference Number</b>	<b>Proposal Sponsor</b>	<b>Program Title</b>	<b>Approved Budget <sup>1</sup></b>	<b>IOU Service Territory</b>	<b>Contracting IOU</b>
142AB-02	Alliance to Save Energy	Green Schools, Green Communities  <i>Program Budget Per IOU Area</i>	\$1,314,286 \$438,095 \$876,190	<i>PGE SCE</i>	SCE

<sup>1</sup> Excludes IOU administrative fee.

208-02	Energx Controls Inc	Local Small Commercial Energy Efficiency & Market Transformation Program	\$1,142,857	SCG	SCG
243ABC-02	EnSave Energy Performance Inc	California Variable Speed Drive Farm Program  <i>Program Budget Per IOU Area</i>	\$484,977 \$399,621 \$71,291 \$14,065	PGE SCE SDGE	PGE
130-02	Geothermal Heat Pump Consortium	Proposal to Promote Geoexchange to SCE Customers	\$1,287,531	SCE	SCE
237ABC-02	PECI	Proposal for Delivering Energy Efficiency Services to Local Independent Grocery Sector <i>Program Budget Per IOU Area</i>	\$3,838,485 \$1,830,957 \$1,408,724 \$598,804	PGE SCE SDGE	SDGE
97A-02	SBW Consulting, Inc.	Compressed Air Management Program	\$1,569,524	PGE	PGE
197-02	SESCO, Inc.	The Gas-Only Multi-family Gas Program	\$2,380,952	SCG	SCG
<b>Total Awarded</b>			<b>\$12,018,611</b>		

We redirect the \$3,320,368 tentatively steered toward the Efficiency Services Group program to augment funding of certain programs we selected in D.02-05-046, as set forth below:

<b>Energy Division Proposal Reference Number</b>	<b>Proposal Sponsor</b>	<b>Program Title</b>	<b>Additional Funding</b>	<b>IOU Service Territory</b>	<b>Contracting IOU</b>
230ABCD-02	California State University Fresno	Agriculture Pumping Efficiency Program	\$1,487,351	PGE	PGE
278BC-02	Global Energy Services	Chinese Language Efficiency Outreach (CLEO)	\$345,666	PGE	SCE
177-02	State & Consumer Services Agency	Proposal for a Local K-12 Schools Energy-Efficiency Program	\$1,487,351	PGE	PGE
<b>Total Additional Funding Awarded</b>			<b>\$3,320,368</b>		

**II. Background**

In D.02-05-046, we awarded \$102,030,037 in local program funding for 2002-03.<sup>2</sup> The remaining available funding was \$15,757,911. While the draft decision had approved the full \$125 million in available local energy efficiency funding, we stated in D.02-05-046 that

As to certain programs recommended in the draft decision, we will hold off on making a decision until we have time further to consider them. We have backed those programs out of the funding tables so that all other programs may go forward without delay. We will address the remaining \$15,757,911 million in programs after this decision issues. (D.02-05-046, *mimeo.*, at 38.)

The programs awarded funding here offer comparably qualified services to the Efficiency Services Group proposal.

**III. Discussion****A. Funded Programs**

The programs we fund provide needed energy efficiency services not covered by the remaining portfolio of selected programs, and meet the program criteria in D.01-11-066. In some cases, we reinstate funding for programs whose budgets we cut in the initial selection process. This additional funding will allow the affected programs to serve more customers and increase the number of measures installed. We award \$15,338,979 for these programs, and set aside the rest of the available local energy efficiency funding (*i.e.*, \$418,932) to cover the

---

<sup>2</sup> We also set aside \$4,462,052 to cover the maximum amount of administrative costs the large Investor Owned Utilities could receive for administering the third-party program contracts, in addition to the \$2,750,000 in “bridge funding” given to the IOUs in D.02-03-056. (*See* D.02-05-046, *mimeo.*, at 8.)

maximum IOU administrative costs that may result from the inclusion of the foregoing programs in the 2002-03 program mix.<sup>3</sup>

Attachment 1 to this decision presents additional information on the new programs selected for each IOU service area. We provide the Energy Division's description of each selected program (including those awarded additional funding), required program modifications, budget and other information in Attachment 3 hereto.<sup>4</sup> Each program approved in this decision shall be bound by the terms and conditions in D.02-05-046, with the exception of certain due dates set forth therein, revisions of which are set forth in Attachment 2 to this decision.

We summarize in Attachment 4 the selected local program mix by delivery structure, geography and targeted rate-class for all the local energy efficiency programs we fund in D.02-05-046 and in this decision.

#### **B. Enron Subsidiary**

We decline to fund the proposal of the Efficiency Services Group, recommended in the draft decision, on the ground that it is offered by a subsidiary of Portland General Electric, which is in turn a subsidiary of the Enron Corporation. We take official notice of the fact that Enron is in bankruptcy and currently is under investigation for activities that contributed to California's recent energy crisis. We believe it is inappropriate to fund this corporate entity under these circumstances. Enron's precarious financial situation raises concerns

---

<sup>3</sup> See D.02-05-046, *mimeo.*, at 35-36.

<sup>4</sup> The respective program budgets shown in Attachment 3 do not include the IOU administrative fees.

as to whether the program would fail midstream, hurting California electricity consumers and the Commission's overall energy efficiency efforts. There is too much uncertainty surrounding Enron for us to be able to select its program given the quality of the other programs also seeking funding.

The criteria in D.01-11-066 make room for such disallowances. Our first criterion states that "[t]he most important goal of any Commission energy efficiency program is to create permanent and verifiable energy savings over the life-cycle of the relevant energy efficiency measures." A company faced with the financial and legal risks Enron poses may be unable to create such permanent change. It is not at all clear what the obligations of Portland General Electric will be to help satisfy Enron's debts. Given the financial precariousness of Enron and the likelihood Portland General Electric will be called to account at least in part for Enron's debt, we simply cannot approve of sending additional California ratepayer money to these entities.

Finally, we are concerned that the proposer never prominently disclosed its affiliation with Enron. It only refers to Enron once in its proposal, on page 33, and there simply states that "[t]he local Northwest Natural Gas Company is purchasing Portland General from Enron." This statement distances the proposer from Enron, rather than fully addressing the affiliation.

### **C. Energx Program**

In D.02-05-046, we held back for further consideration funding the draft decision tentatively awarded to Energx Controls, Inc. (Energx) on the ground of concerns raised in the draft decision about an Energx state tax lien. Since submitting its proposal, however, Energx submitted evidence sufficient to establish that it has since cleared the lien, which was based on a minor accounting dispute. Therefore, we fund the Energx proposal.

**IV. Conclusion**

We award 2002-03 local energy efficiency funding to the well-qualified programs listed herein. We decline to fund the Enron/Portland General Electric/Efficiency program for the reasons set forth above.

**V. Comments on Draft Decision**

Pursuant to Rule 77.7(f)(9), comments on the draft decision and alternate draft decision may be reduced. Here, reduction is appropriate due to the need to put local energy efficiency programs in place in time for Summer 2002. Comments were due May 31, 2002. No reply comments were allowed.

**A. Enron Subsidiary**

Two parties dispute the decision to deny the Enron subsidiary energy efficiency funding. Both are associated with the program. They acknowledge Enron's woes, but claim there are adequate safeguards and sufficient distance between Portland General Electric, Efficiency Services Group and Enron to mitigate the risk of program failure. As we said in the draft decision, there is far too much uncertainty for us to be able to conclude that the Efficiency Services Group program will be able to serve California ratepayers through 2003. It makes no sense for us to fund a program posing so much uncertainty when there are so many other comparably qualified and necessary programs seeking the same funding.

Moreover, the Enron investigation does include direct allegations against Portland General Electric. We take official notice of an Order to Show Cause issued by the Federal Energy Regulatory Commission (FERC) on June 4,

2002.<sup>5</sup> It orders Portland General Electric (among others), to show cause why its authority to charge market-based rates should not be revoked retroactively to February 13, 2002. The order is based on Portland's actions in connection with the investigation noted in footnote 1 of Portland's comments. It is unnecessary for us to find whether the FERC's allegations are true. The mere existence of the Order to Show Cause creates further uncertainty for this Commission as to the financial viability of Portland General Electric.

Moreover, Portland concedes that Enron has some access to Portland cash "through dividends or otherwise," even though such access is "limited." Further, Portland states that it can make cash distributions to Enron as long as the distributions do not cause Portland's "equity capital" to fall below 48% of total Portland General Electric capitalization. With the approval of its Oregon state regulator, Portland General Electric can send additional "equity capital" to Enron. Finally, all Portland can say about the possibility it will enter bankruptcy with Enron is that it "believes that substantive consolidation of Portland General Electric in the bankruptcy of Enron is unlikely." Once again, we are not here to predict the future with certainty. It is sufficient that there is enough uncertainty surrounding Enron and Portland General Electric to allow the Commission to choose another comparably qualified provider whose business affairs do not raise the same concerns.

---

<sup>5</sup> The Order is available at <http://www.ferc.gov/electric/bulkpower/pa02-2/showcause-06-04-02.pdf>.

**B. Other Comments**

Other commenters claim our chosen energy efficiency portfolio does not provide adequate services to various constituents – for example, residential new construction programs. While we agree that the residential sector is especially hard to reach, we cannot justify granting funding to proposals that do not meet our criteria. We relied on the Commission’s Energy Division to select qualified proposals, and if the proposals for hard-to-reach areas and customers were not qualified, they were not selected.

Edison claims we did not allocate adequate funding to cover the IOUs’ administrative expenses associated with administering the programs. We disagree. We have set aside \$4,880,984 for potential IOU administrative fees, which includes \$4,462,052 approved in D.02-05-046 and \$418,932 approved here. The total amount reserved for IOU administrative fees represents approximately 4.7% of the total funds approved for third-party local programs.

Other proposers continue to seek funds – or increased funding – for their programs. It is too late for such changes, and we reject these arguments.

We have considered and rejected all other comments submitted.

**Findings of Fact**

1. The programs funded herein offer comparably qualified services to those recommended in the draft decision.
2. The funded programs offer needed energy efficiency services not covered by the remaining portfolio of programs selected in D.02-05-046.
3. Each funded program meets the program criteria set forth in D.01-11-066.
4. We take official notice of the fact that Enron Corporation is in bankruptcy and currently is under investigation for activities that contributed to California’s recent energy crisis.

5. Efficiency Services Group is a subsidiary of Portland General Electric, which is an Enron subsidiary.

6. Efficiency Services Group's proposal only mentions Enron on one page of its proposal (page 33), and suggests there that it will soon not be part of Enron.

7. Energen no longer has an outstanding California state tax lien.

8. We take official notice of an Order to Show Cause issued by the FERC on June 4, 2002, available at <http://www.ferc.gov/electric/bulkpower/pa02-2/showcause-06-04-02.pdf>.

9. Enron has some access to Portland cash "through dividends or otherwise," even though such access is "limited."

10. Portland General Electric can make cash distributions to Enron as long as they do not allow Portland's "equity capital" to fall below 48% of total Portland General Electric capitalization. With the approval of its Oregon state regulator, Portland General Electric can send additional "equity capital" to Enron.

11. Portland General Electric can only state that it "believes that substantive consolidation of Portland General Electric in the bankruptcy of Enron is unlikely."

### **Conclusions of Law**

1. The financial precariousness of Enron renders the Efficiency Services Group program ineligible for program funding. The program may be unable to meet the first criterion set forth in D.01-11-066: "[t]he most important goal of any Commission energy efficiency program is to create permanent and verifiable energy savings over the life-cycle of the relevant energy efficiency measures." There is too much uncertainty surrounding Enron for us to be able to select its program given the quality of the other programs also seeking funding.

**SECOND INTERIM ORDER****IT IS ORDERED** that:

1. We award the remaining 2002-03 local energy efficiency funding to the following programs:

<b>Program Administrator</b>	<b>Program Title</b>	<b>Approved Budget</b>
<b><i>New Programs:</i></b>		
Alliance to Save Energy	Green Schools, Green Communities	\$1,314,286
Energx Controls Inc	Local Small Commercial Energy Efficiency & Market Transformation Program	\$1,142,857
EnSave Energy Performance Inc	California Variable Speed Drive Farm Program	\$484,977
Geothermal Heat Pump Consortium	Proposal to Promote Geoexchange to SCE Customers	\$1,287,531
PECI	Proposal for Delivering Energy Efficiency Services to Local Independent Grocery Sector	\$3,838,485
SBW Consulting, Inc.	Compressed Air Management Program	\$1,569,524
SESCO, Inc.	The Gas-Only Multi-family Gas Program	\$2,380,952
<b><i>Additional Funding:</i></b>		
California State University Fresno	Agriculture Pumping Efficiency Program	\$1,487,351
Global Energy Services	Chinese Language Efficiency Outreach (CLEO)	\$345,666
State & Consumer Services Agency	Proposal for a Local K-12 Schools Energy-Efficiency Program	\$1,487,351
<b>TOTAL</b>		<b>\$15,338,979</b>

2. We set aside an additional \$418,932 to cover IOU administrative costs that may result from the inclusion of the foregoing programs.

3. Each selected program shall be bound by the terms and conditions in D.02-05-046, with the exception of certain due dates set forth therein, revisions of which are set forth in Attachment 2 to this decision.

This order is effective today.

Dated \_\_\_\_\_, at San Francisco, California.

**ALTERNATE DRAFT**

**ATTACHMENT 1**  
**SELECTED LOCAL PROGRAMS AND ENERGY REDUCTION TARGETS<sup>1</sup>**

<b>Energy Division Proposal Reference Number</b>	<b>Proposal Sponsor</b>	<b>Program Title</b>	<b>Approved Budget</b>	<b>Demand Reduction Targets (kW)</b>	<b>Energy Reduction Targets (kWh)</b>	<b>Energy Reduction Targets (ths)</b>
142AB-02	Alliance to Save Energy	Green Schools, Green Communities	\$1,314,286	Information Only Program		
208-02	Energx Controls Inc	Local Small Commercial Energy Efficiency & Market Transformation Program	\$1,142,857			824,440
243ABC-02	EnSave Energy Performance Inc	California Variable Speed Drive Farm Program	\$484,977	869	4,282,983	
130-02	Geothermal Heat Pump Consortium	Proposal to Promote Geoexchange to SCE Customers	\$1,287,531	Not Reported	271,685,953	
237ABC-02	PECI	Proposal for Delivering Energy Efficiency Services to Local Independent Grocery Sector	\$3,838,485	Not Reported	272,265,000	
97A-02	SBW Consulting, Inc.	Compressed Air Management Program	\$1,569,524	1,972	14,051,299	
197-02	SESCO, Inc.	The Gas-Only Multi-family Gas Program	\$2,380,952			1,076,043
		<b>TOTAL</b>	<b>\$12,018,611</b>	<b>2,841</b>	<b>562,285,235</b>	<b>1,900,483</b>

<sup>1</sup> In cases where the proposed program budget was reduced, we have reduced the energy and demand reduction targets proportionately. All energy and demand reduction targets shown in this attachment are to illustrate the approximate energy effects of the program portfolio, and will be revised based on the Program Implementation Plans that program sponsors will submit.

**ALTERNATE DRAFT****ATTACHMENT 2****Summary of Important Dates and Deadlines**

<b>Task</b>	<b>Date</b>
Energy Division sends program implementation plan and quarterly reporting template and uniform cost allocation guidelines to program implementers	<b>7-June-02</b>
Implementation plans, finalized program budgets and evidence of customary licensing, bonding and insurance filed and served. Implementation plans posted on program implementers websites (if entity manages a website)	<b>14-June-02</b>
Review and approval of implementation plans	<b>As soon as Plans are submitted</b>
<b>Contracts signed and programs commence</b>	<b>24-Jun-02 or as soon as Plans are approved</b>
<b>Q2 – 2002:</b> Quarterly Report Covering Second Quarter of 2002 (Apr – Jun) Due to IOU contract administrator and CPUC	<b>On or before 1-Aug-02</b>
<b>Q3 – 2002:</b> Quarterly Report Covering Third Quarter of 2002 (Jul – Sep) Due	<b>On or before 1-Nov-02</b>
<b>Q4 – 2002:</b> Quarterly Report Covering Fourth Quarter of 2002 (Oct – Dec) Due	<b>On or before 1-Feb-03</b>
<b>Q1 – 2003:</b> Quarterly Report Covering First Quarter of 2003 (Jan – Mar) Due	<b>On or before 1-May-03</b>
<b>Q2 – 2003:</b> Quarterly Report Covering Second Quarter of 2003 (Apr – Jun) Due	<b>On or before 1-Aug-03</b>
<b>Q3 – 2003:</b> Quarterly Report Covering Third Quarter of 2003 (Jul – Sep) Due	<b>On or before 1-Nov-03</b>
Third party local program implementers to commit all funds for specific purposes	<b>By 31-Dec-03</b>
<b>Q4 – 2003:</b> Quarterly Report Covering Fourth Quarter of 2003 (Oct – Dec) Due	<b>On or before 1-Feb-04</b>
Third party local program implementers to complete all program activities including outstanding commitments	<b>By 31-Mar-04</b>
<b>Final Reports and Program Evaluations Due</b>	<b>On or before 1-May-04</b>
<b>Final Payments</b> issued to third party local programs	<b>As soon as final program reports are deemed accepted</b>

**(END OF ATTACHMENT 2)**

R.01-08-028 ALJ/SRT/sid

## **ALTERNATE DRAFT**

**(See CPUC01 # 123232 for Attachment 3)**

**ATTACHMENT 4****LOCAL PROGRAM PORTFOLIO MIX\***

<b>Local Program Mix by Delivery Structure, Geography and Rate-Class</b>					
<b>Delivery Structure</b>	<b>Incentive/Rebate<sup>1</sup></b>		<b>Information Programs<sup>1</sup></b>		<b>Both<sup>3</sup></b>
	\$54,626,071	(46.54%)	\$25,312,556	(21.57%)	\$37,430,390 (31.89%)
<b>Geography<sup>2</sup></b>	<b>Rural<sup>2</sup></b>		<b>Urban<sup>2</sup></b>		<b>Both<sup>3</sup></b>
	\$23,245,773	(19.81%)	\$26,738,937	(22.78%)	\$67,384,306 (57.41%)
<b>Market Segments</b>	<b>Residential<sup>1</sup></b>		<b>Nonresidential<sup>1</sup></b>		<b>Crosscutting<sup>1</sup></b>
	\$35,205,792	(30.00%)	\$56,332,411	(48.00%)	\$25,830,813 (22.01%)

1. As defined in the Energy Efficiency Policy Manual attached to D.01-11-066.

2. We define rural here as being those areas largely outside of the metropolitan areas of the San Francisco Bay Area, Sacramento, San Diego and the Los Angeles basin.

3. Programs that combine both features.

**(END OF ATTACHMENT 4)**

---

\* Includes all local programs approved in D.02-05-046 and in this decision.

[Attachment 3 to R0108028 to SRT Alt.](#)